



# THE AMERICAN LAWYER

FIRMS RANKED 101-200 BY GROSS REVENUE IN 2020

RANK		FIRM	REVENUE			PROFITS			COMPENSATION		
FY 2020	FY 2019		Gross	Per Lawyer	'20 Rank	Net Income	Per Equity Partner	'20 Rank	Index	Average, All Partners	'20 Rank
101	N/A	Taft Stettinius & Hollister Minneapolis, 357 lawyers, 349 equity partners	\$365,114,000	\$622,000	70	\$260,005,000	\$745,000	62	1.20	\$745,000	35
102	104	Shook, Hardy & Bacon Kansas City, Missouri, 501 lawyers, 137 equity partners	\$364,776,000	\$728,000	46	\$136,602,000	\$995,000	39	1.37	\$720,000	37
103	105	Wilson Elser Moskowitz Edelman & Dickler National, 870 lawyers, 143 equity partners	\$362,400,000	\$416,000	98	\$69,400,000	\$485,000	95	1.17	\$345,000	96
104	102	Williams & Connolly Washington, D.C., 336 lawyers, 111 equity partners	\$362,319,000	\$1,078,000	13	\$160,781,000	\$1,448,000	17	1.34	\$1,448,000	8
105		Lowenstein Sandler Roseland, New Jersey, 318 lawyers, 49 equity partners	\$350,129,000	\$1,102,000	11	\$124,137,000	\$2,533,000	4	2.30	\$1,539,000	7
106	109	Manatt, Phelps & Phillips Los Angeles, 300 lawyers, 62 equity partners	\$336,800,000	\$1,123,000	9	\$95,500,000	\$1,540,000	15	1.37	\$857,000	26
107	108	Arent Fox National, 385 lawyers, 96 equity partners	\$333,600,000	\$866,000	27	\$107,000,000	\$1,115,000	31	1.29	\$778,000	31
108	113	Bradley Arant Boult Cummings Birmingham, Alabama, 326 lawyers, 221 equity partners	\$330,291,000	\$629,000	67	\$176,598,000	\$799,000	56	1.27	\$651,000	45
109	112	Clark Hill National, 591 lawyers, 134 equity partners	\$308,887,000	\$523,000	85	\$84,831,000	\$633,000	79	1.21	\$447,000	86
110	111	Finnegan, Henderson, Farabow, Garrett & Dunner Washington, D.C., 278 lawyers, 87 equity partners	\$306,760,000	\$1,102,000	11	\$120,434,000	\$1,379,000	19	1.25	\$1,123,000	13
111	115	Jackson Walker Dallas, 385 lawyers, 110 equity partners	\$305,454,000	\$793,000	35	\$133,315,000	\$1,217,000	29	1.53	\$773,000	32
112	110	Buchanan Ingersoll & Rooney Pittsburgh, 386 lawyers, 87 equity partners	\$296,171,000	\$767,000	39	\$72,817,000	\$837,000	52	1.09	\$580,000	59
113	117	Bracewell Houston, 327 lawyers, 65 equity partners	\$295,000,000	\$901,000	21	\$105,032,000	\$1,616,000	12	1.79	\$982,000	17
114	119	Dinsmore & Shohl Cincinnati, 548 lawyers, 157 equity partners	\$284,645,000	\$519,000	88	\$92,107,000	\$587,000	85	1.13	\$449,000	84
115	120	Snell & Wilmer Phoenix, 417 lawyers, 81 equity partners	\$283,500,000	\$679,000	53	\$79,400,000	\$984,000	40	1.45	\$686,000	41
116	114	Munger, Tellez & Olson Los Angeles, 197 lawyers, 91 equity partners	\$283,320,000	\$1,438,000	4	\$162,375,000	\$1,784,000	11	1.24	\$1,784,000	6
117	118	Quarles & Brady Milwaukee, 430 lawyers, 121 equity partners	\$279,671,000	\$650,000	59	\$81,324,000	\$674,000	72	1.04	\$481,000	77
118	116	Hughes Hubbard & Reed New York, 320 lawyers, 49 equity partners	\$275,200,000	\$1,199,000	7	\$76,809,000	\$1,568,000	14	1.31	\$1,220,000	12
119	123	Choate Hall & Stewart Boston, 170 lawyers, 49 equity partners	\$274,746,000	\$1,620,000	3	\$159,566,000	\$3,243,000	3	2.00	\$2,185,000	2
120	128	Holland & Hart Denver, 401 lawyers, 157 equity partners	\$267,306,000	\$667,000	55	\$85,467,000	\$544,000	89	0.82	\$508,000	72
121	124	Kutak Rock National, 516 lawyers, 270 equity partners	\$266,967,000	\$518,000	89	\$134,537,000	\$499,000	92	0.96	\$456,000	82
122	121	Stinson Minneapolis, 425 lawyers, 128 equity partners	\$266,186,000	\$626,000	68	\$102,368,000	\$801,000	55	1.28	\$516,000	70
123	122	Stroock & Stroock & Lavan New York, 326 lawyers, 33 equity partners	\$260,600,000	\$1,104,000	10	\$71,476,000	\$2,166,000	8	1.96	\$1,353,000	11
124	132	Steel Rives Portland, Oregon, 346 lawyers, 108 equity partners	\$259,328,000	\$750,000	42	\$99,228,000	\$919,000	47	1.23	\$680,000	42
125	129	Honigsmann Detroit, 293 lawyers, 109 equity partners	\$258,828,000	\$884,000	24	\$142,355,000	\$1,310,000	23	1.48	\$884,000	25
126	126	Dickinson Wright Troy, Michigan, 444 lawyers, 127 equity partners	\$255,299,000	\$575,000	79	\$85,273,000	\$671,000	73	1.17	\$485,000	75
127	125	Vedder Price Chicago, 270 lawyers, 116 equity partners	\$255,000,000	\$946,000	17	\$121,000,000	\$1,041,000	35	1.10	\$921,000	22
128	127	McCartier & English Newport, 342 lawyers, 85 equity partners	\$254,138,000	\$743,000	43	\$80,425,000	\$946,000	43	1.27	\$589,000	57
129	139	Fisher & Phillips National, 421 lawyers, 130 equity partners	\$252,516,000	\$600,000	74	\$89,517,000	\$689,000	68	1.15	\$524,000	65
130	93	Boies Schiller Flexner National, 177 lawyers, 33 equity partners	\$250,000,000	\$1,412,000	5	\$80,000,000	\$2,286,000	7	1.62	\$1,407,000	10
131	130	Frost Brown Todd Louisville, 470 lawyers, 155 equity partners	\$245,739,000	\$522,000	87	\$83,605,000	\$540,000	90	1.03	\$403,000	90
132	136	Winstead Dallas, 287 lawyers, 80 equity partners	\$241,415,000	\$841,000	31	\$117,057,000	\$1,471,000	16	1.75	\$902,000	23
133	131	Saul Ewing Armstrong & Lehr Philadelphia, 366 lawyers, 114 equity partners	\$240,649,000	\$657,000	57	\$80,368,000	\$705,000	67	1.07	\$519,000	68
134	133	Thompson Hine Cleveland, 349 lawyers, 90 equity partners	\$237,956,000	\$681,000	52	\$77,681,000	\$863,000	50	1.27	\$581,000	58
135	140	Knobbe Martens Irvine, California, 258 lawyers, 158 equity partners	\$236,000,000	\$915,000	20	\$101,480,000	\$642,000	77	0.70	\$637,000	47
136	138	Foley Hoag Boston, 273 lawyers, 51 equity partners	\$232,079,000	\$850,000	30	\$70,316,000	\$1,379,000	19	1.62	\$816,000	29
137	146	Van Allen Charlotte, 302 lawyers, 77 equity partners	\$227,485,000	\$753,000	41	\$94,306,000	\$1,225,000	27	1.63	\$829,000	28
138	148	Chapman and Cutler Chicago, 230 lawyers, 90 equity partners	\$226,730,000	\$987,000	16	\$116,370,000	\$1,293,000	24	1.31	\$944,000	18
139	137	Marshall, Dennehey, Warner, Coleman & Goggin Philadelphia, 496 lawyers, 274 equity partners	\$224,723,000	\$453,000	94	\$107,342,000	\$392,000	98	0.87	\$392,000	92
140	134	Wiley Rein Washington, D.C., 261 lawyers, 63 equity partners	\$223,842,000	\$858,000	28	\$84,791,000	\$1,346,000	21	1.57	\$1,033,000	15
141	135	Kelley Drye & Warren National, 254 lawyers, 78 equity partners	\$221,916,000	\$874,000	25	\$74,585,000	\$956,000	42	1.09	\$792,000	30
142	143	Kasowitz Benson Torres New York, 232 lawyers, 41 equity partners	\$219,396,000	\$945,000	18	\$95,360,000	\$2,300,000	6	2.43	\$1,441,000	9
143	150	Ice Miller Indianapolis, 314 lawyers, 127 equity partners	\$217,107,000	\$692,000	50	\$104,032,000	\$821,000	54	1.19	\$695,000	40
144	142	Brown Rudnick National, 229 lawyers, 66 equity partners	\$216,367,000	\$945,000	18	\$79,686,000	\$1,207,000	30	1.28	\$899,000	24
145	149	Brownstein Hyatt Farber Schreck Denver, 245 lawyers, 50 equity partners	\$215,848,000	\$892,000	23	\$55,624,000	\$1,112,000	32	1.25	\$667,000	44
146	156	Butler Snow Jackson, Mississippi, 358 lawyers, 162 equity partners	\$215,731,000	\$603,000	73	\$90,979,000	\$563,000	88	0.93	\$517,000	69
147	144	Patterson Belknap Webb & Tyler New York, 183 lawyers, 48 equity partners	\$215,033,000	\$1,175,000	8	\$86,954,000	\$1,812,000	10	1.54	\$1,813,000	5
148	159	Buchalter Los Angeles, 327 lawyers, 151 equity partners	\$210,162,000	\$643,000	63	\$94,732,000	\$627,000	81	0.98	\$627,000	49
149	147	Thompson Coburn St. Louis, 332 lawyers, 138 equity partners	\$207,538,000	\$624,000	69	\$88,519,000	\$642,000	77	1.03	\$509,000	71
150	N/A	Lathrop GPM <sup>17</sup> Minneapolis, 317 lawyers, 87 equity partners	\$204,966,000	\$646,000	61	\$65,338,000	\$751,000	61	1.16	\$477,000	80
151	160	Kobre & Kim New York, 119 lawyers, 30 equity partners	\$202,930,000	\$1,701,000	2	\$63,817,000	\$2,162,000	9	1.27	\$2,162,000	3
152	145	Dykema Gossett Chicago, 366 lawyers, 94 equity partners	\$200,713,000	\$548,000	82	\$55,702,000	\$591,000	84	1.08	\$403,000	90
153	155	Burr & Forman Birmingham, Alabama, 340 lawyers, 138 equity partners	\$199,690,000	\$587,000	75	\$94,533,000	\$683,000	69	1.16	\$496,000	74
154	153	Vorys, Sater, Seymour and Pease Columbus, Ohio, 343 lawyers, 133 equity partners	\$197,000,000	\$575,000	79	\$87,000,000	\$652,000	76	1.13	\$576,000	60
155	157	Goulston & Storrs Boston, 157 lawyers, 106 equity partners	\$196,380,000	\$998,000	15	\$98,397,000	\$928,000	46	0.93	\$928,000	20
156	141	Thompson & Knight Dallas, 252 lawyers, 84 equity partners	\$195,082,000	\$773,000	38	\$76,009,000	\$906,000	49	1.17	\$745,000	35
157	151	Carlton Fields Tampa, 289 lawyers, 62 equity partners	\$193,783,000	\$671,000	54	\$58,135,000	\$938,000	45	1.40	\$572,000	63
158	152	Robins Kaplan Minneapolis, 213 lawyers, 59 equity partners	\$191,065,000	\$897,000	22	\$93,416,000	\$1,587,000	13	1.77	\$1,061,000	14
159	161	Shutts & Bowen Miami, 281 lawyers, 88 equity partners	\$187,143,000	\$667,000	55	\$89,398,000	\$1,016,000	36	1.52	\$596,000	53
160	N/A	Waller Lansden Dortch & Davis Nashville, 256 lawyers, 60 equity partners	\$183,179,000	\$716,000	48	\$73,272,000	\$1,221,000	28	1.71	\$593,000	56
161	162	Allen Matkins Lick Gumble Mallory & Natis Los Angeles, 179 lawyers, 77 equity partners	\$182,364,000	\$1,022,000	14	\$80,381,000	\$1,043,000	34	1.02	\$933,000	19
162	154	Hinshaw & Culbertson Chicago, 396 lawyers, 92 equity partners	\$180,459,000	\$455,000	93	\$46,139,000	\$499,000	92	1.10	\$336,000	97
163	158	Schiff Hardin Chicago, 210 lawyers, 58 equity partners	\$173,956,000	\$827,000	32	\$62,532,000	\$1,073,000	33	1.30	\$716,000	38
164	168	Benesch, Friedlander, Coplan & Aronoff Cleveland, 251 lawyers, 66 equity partners	\$172,131,000	\$686,000	51	\$67,204,000	\$1,011,000	37	1.47	\$629,000	48
165	163	Cole, Scott & Kissane Miami, 541 lawyers, 3 equity partners	\$170,340,000	\$315,000	100	\$11,072,000	\$3,691,000	1	11.72	\$149,000	100
166	164	Day Pitney Parsippany, New Jersey, 259 lawyers, 86 equity partners	\$166,780,000	\$643,000	63	\$66,481,000	\$770,000	58	1.20	\$639,000	46
167	171	Goldberg Segalla Buffalo, New York, 393 lawyers, 26 equity partners	\$158,100,000	\$402,000	99	\$23,715,000	\$912,000	48	2.27	\$261,000	99
168	165	Eckert Seamans Cherin & Mellott Pittsburgh, 301 lawyers, 132 equity partners	\$157,422,000	\$523,000	85	\$62,422,000	\$473,000	97	0.90	\$366,000	93
169	173	Michael Best & Friedrich Milwaukee, 244 lawyers, 77 equity partners	\$156,964,000	\$643,000	63	\$52,229,000	\$677,000	71	1.05	\$478,000	79
170	167	Lewis Roca Rothgerber Christie Phoenix, 214 lawyers, 99 equity partners	\$155,774,000	\$728,000	46	\$66,298,000	\$668,000	75	0.92	\$595,000	55
171	182	Spencer Fane Kansas City, Missouri, 285 lawyers, 74 equity partners	\$152,850,000	\$536,000	84	\$46,645,000	\$630,000	80	1.18	\$483,000	76
172	172	Morris, Manning & Martin Atlanta, 179 lawyers, 47 equity partners	\$152,837,000	\$852,000	29	\$66,173,000	\$1,414,000	18	1.66	\$1,022,000	16
173	169	GrayRobinson Orlando, 260 lawyers, 139 equity partners	\$151,900,000	\$584,000	76	\$67,100,000	\$483,000	96	0.83	\$445,000	87
174	177	Armstrong Teasdale St. Louis, 263 lawyers, 77 equity partners	\$149,239,000	\$567,000	81	\$56,185,000	\$730,000	65	1.29	\$524,000	65
175	175	Williams Mullen Richmond, Virginia, 229 lawyers, 75 equity partners	\$147,953,000	\$646,000	61	\$62,768,000	\$837,000	52	1.30	\$520,000	67
176	174	Phelps Dunbar New Orleans, 313 lawyers, 121 equity partners	\$144,600,000	\$462,000	92	\$69,700,000	\$576,000	87	1.25	\$576,000	60
177	188	Cole Schotz Hoboken, New Jersey, 165 lawyers, 57 equity partners	\$143,426,000	\$869,000	26	\$75,184,000	\$1,319,000	22	1.52	\$925,000	21
178	166	Greenspoon Marder Fort Lauderdale, 195 lawyers, 81 equity partners	\$139,588,000	\$714,000	49	\$57,833,000	\$713,000	66	1.00	\$596,000	53
179	181	Smith, Gambrell & Russell Atlanta, 241 lawyers, 35 equity partners	\$139,016,000	\$577,000	78	\$55,578,000	\$1,011,000	37	1.75	\$501,000	73
180	180	Buckley Washington, D.C., 112 lawyers, 22 equity partners	\$138,736,000	\$1,241,000	6	\$54,107,000	\$2,517,000	5	2.03	\$1,824,000	4
181	178	Pryor Cashman New York, 168 lawyers, 35 equity partners	\$136,308,000	\$814,000	33	\$44,382,000	\$1,257,000	25	1.54	\$847,000	27
182	179	Porter Wright Morris & Arthur Columbus, Ohio, 203 lawyers, 68 equity partners	\$133,460,000	\$657,000	57	\$45,593,000	\$670,000	74	1.02	\$451,000	83
183	170										