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# Finance and Giving

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**Alumni and College Giving from Individuals  
Five Fiscal Years**

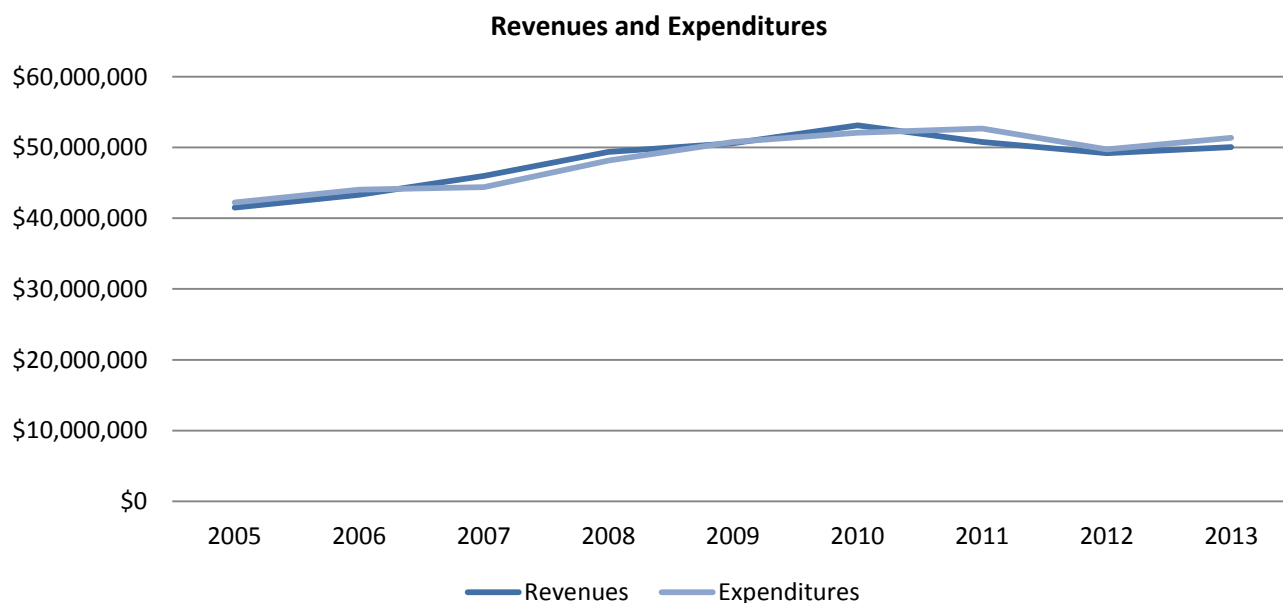
	2009	2010	2011	2012	2013
<b>Alumni Degree Holders</b>					
Number of Record	16,150	16,888	17,156	17,432	17,909
Number Solicited for Gifts	15,078	16,134	16,782	16,545	17,360
Total Donors	4,755	4,762	5,153	5,030	5,473
Giving Rate	31.5%	29.5%	30.7%	30.4%	31.5%
Total Contributions	\$2,616,291	\$8,381,245	\$4,511,191	\$6,264,960	\$4,938,517
<b>Alumni without a Degree</b>					
Number of Record	4,384	4,338	4,168	3,051	3,002
Number Solicited for Gifts	1,526	1,755	1,740	2,840	2,735
Total Donors	387	355	379	365	330
Giving Rate	25.4%	20.2%	21.8%	12.9%	12.1%
Total Contributions	\$154,127	\$171,305	\$208,399	\$144,869	\$124,560
<b>Parents</b>					
Number of Record	12,631	13,161	13,079	13,316	13,620
Number Solicited for Gifts	4,069	7,118	12,209	6,989	8,011
Total Donors	973	1,112	1,332	1,367	1,370
Giving Rate	23.9%	15.6%	10.9%	19.6%	17.1%
Total Contributions	\$567,748	\$649,493	\$861,790	\$1,917,156	\$2,752,230
<b>Faculty/Staff</b>					
Number of Record	512	535	513	504	505
Number Solicited for Gifts	63	60	366	415	50
Total Donors	83	46	60	40	35
Giving Rate	131.7%	76.7%	16.4%	9.6%	70.0%
Total Contributions	\$36,478	\$39,141	\$38,965	\$32,854	\$34,708
<b>Students</b>					
Number of Record	1,186	1,192	1,167	1,136	1,030
Number Solicited for Gifts	1,186	1,192	1,167	1,136	1,030
Total Donors	93	209	61	98	79
Giving Rate	7.8%	17.5%	5.2%	8.6%	7.7%
Total Contributions	\$529	\$933	\$673	\$722	\$576
<b>All Others</b>					
Number of Record	2,617	2,650	2,850	2,942	3,155
Number Solicited for Gifts	550	737	1,279	626	529
Total Donors	325	279	356	228	296
Giving Rate	59.1%	37.9%	27.8%	36.4%	56.0%
Total Contributions	\$439,681	\$321,845	\$234,754	\$531,994	\$412,016
<b>Total Individual Contributions All Sources</b>	<b>\$3,814,854</b>	<b>\$9,563,962</b>	<b>\$5,855,772</b>	<b>\$8,892,555</b>	<b>\$8,262,607</b>

Source: Office of Advancement Services: VSE Survey

**Revenues and Expenditures: Statement of Current Fund – Unrestricted Operations**  
**For the year ended May 31**  
**In Thousands**

	2005	2006	2007	2008	2009	2010	2011	2012	2013
<b>Revenues</b>									
Student tuition and fees	\$34,010	\$35,474	\$38,560	\$42,281	\$45,206	\$48,467	\$47,386	\$47,957	\$49,050
Less scholarships	(11,017)	(12,065)	(13,158)	(14,632)	(16,678)	(19,029)	(19,158)	(20,040)	(21,561)
<b>Net tuition and fees</b>	<b>\$22,993</b>	<b>\$23,409</b>	<b>\$25,402</b>	<b>\$27,649</b>	<b>\$28,528</b>	<b>\$29,438</b>	<b>\$28,228</b>	<b>\$27,917</b>	<b>\$27,489</b>
Room and board	\$9,382	\$10,190	\$10,537	\$11,158	\$11,645	\$12,799	\$11,803	\$11,650	\$12,699
Endowment income	\$3,945	\$4,104	\$4,216	\$4,441	\$5,215	\$5,270	\$5,341	\$5,379	\$5,556
Contributions, grants & awards	\$2,364	\$2,611	\$2,532	\$2,712	\$2,408	\$2,485	\$2,803	\$2,845	\$2,800
Other auxiliary enterprises	\$1,664	\$1,833	\$2,025	\$2,073	\$1,983	\$1,984	\$1,353	\$334	\$327
Other revenues	\$1,146	\$1,168	\$1,270	\$1,345	\$814	\$1,169	\$1,169	\$1,074	\$1,201
<b>Total Revenues</b>	<b>\$41,494</b>	<b>\$43,315</b>	<b>\$45,982</b>	<b>\$49,378</b>	<b>\$50,593</b>	<b>\$53,145</b>	<b>\$50,780</b>	<b>\$49,199</b>	<b>\$50,072</b>
<b>Expenditures</b>									
Salaries and wages	\$19,067	\$19,506	\$20,038	\$22,110	\$23,947	\$23,374	\$24,098	\$22,932	\$22,909
Employee benefits (incl. remi)	\$6,815	\$6,595	\$6,585	\$6,696	\$7,203	\$7,644	\$8,376	\$8,296	\$8,383
Services	\$6,983	\$7,952	\$7,711	\$8,986	\$8,931	\$9,239	\$8,445	\$8,731	\$9,110
Utilities	\$2,385	\$2,647	\$2,453	\$2,291	\$2,549	\$2,361	\$2,314	\$2,131	\$2,649
Other expenses	\$3,086	\$3,154	\$3,412	\$4,728	\$3,970	\$4,423	\$4,422	\$2,507	\$3,152
Depreciation transfer	\$3,905	\$4,175	\$4,225	\$3,333	\$4,189	\$5,049	\$5,044	\$5,132	\$5,153
<b>Total Expenditures</b>	<b>\$42,241</b>	<b>\$44,029</b>	<b>\$44,424</b>	<b>\$48,144</b>	<b>\$50,789</b>	<b>\$52,090</b>	<b>\$52,699</b>	<b>\$49,729</b>	<b>\$51,356</b>

Note: Totals may not add due to rounding.



**Market Value of Endowment**  
**For the year ended May 31**

	2008	2009	2010	2011	2012	2013
Endowment Value	\$140,117,992	\$108,381,184	\$117,565,362	\$134,760,292	\$123,262,106	\$135,423,133

Source: Corporation of Saint Mary's College, Financial Statements and Other Financial Information