
Finance and Giving

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**Alumni and College Giving from Individuals
Five Fiscal Years**

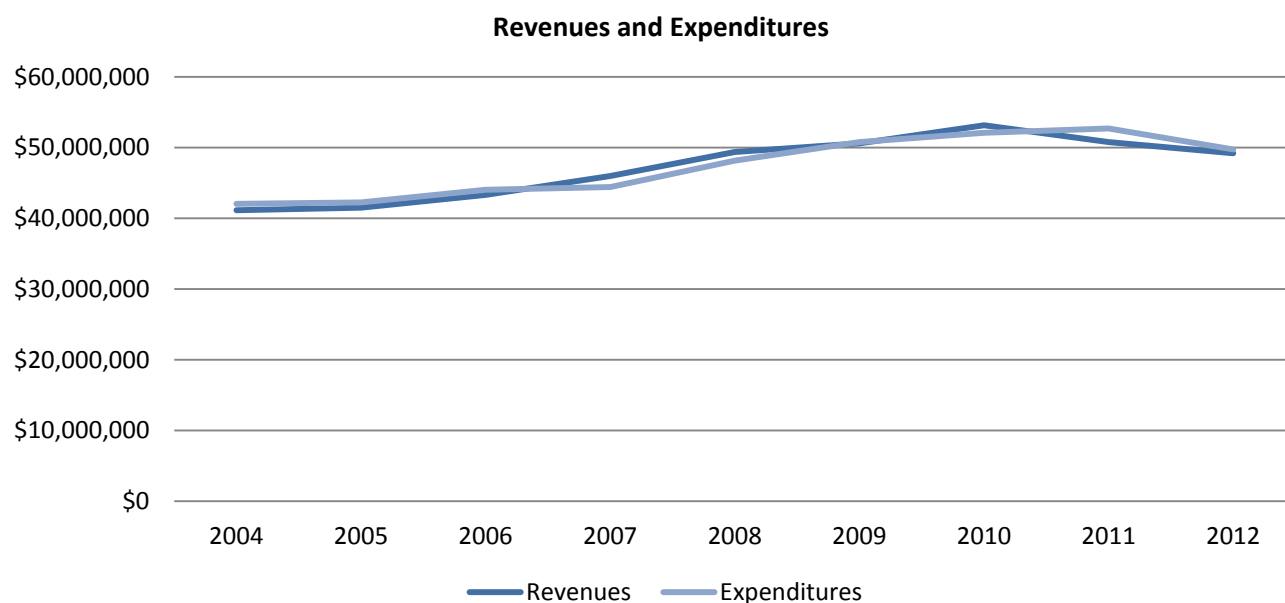
	2008	2009	2010	2011	2012
Alumni Degree Holders					
Number of Record	16,244	16,150	16,888	17,156	17,432
Number Solicited for Gifts	13,589	15,078	16,134	16,782	16,545
Total Donors	5,258	4,755	4,762	5,153	5,030
Giving Rate	38.7%	31.5%	29.5%	30.7%	30.4%
Total Contributions	\$4,573,004	\$2,616,291	\$8,381,245	\$4,511,191	\$6,264,960
Alumni without a Degree					
Number of Record	4,424	4,384	4,338	4,168	3,051
Number Solicited for Gifts	1,254	1,526	1,755	1,740	2,840
Total Donors	425	387	355	379	365
Giving Rate	33.9%	25.4%	20.2%	21.8%	12.9%
Total Contributions	\$383,991	\$154,127	\$171,305	\$208,399	\$144,869
Parents					
Number of Record	12,228	12,631	13,161	13,079	13,316
Number Solicited for Gifts	4,838	4,069	7,118	12,209	6,989
Total Donors	1,030	973	1,112	1,332	1,367
Giving Rate	21.3%	23.9%	15.6%	10.9%	19.6%
Total Contributions	\$1,214,028	\$567,748	\$649,493	\$861,790	\$1,917,156
Faculty/Staff					
Number of Record	518	512	535	513	504
Number Solicited for Gifts	423	63	60	366	415
Total Donors	75	83	46	60	40
Giving Rate	17.7%	131.7%	76.7%	16.4%	9.6%
Total Contributions	\$89,768	\$36,478	\$39,141	\$38,965	\$32,854
Students					
Number of Record	1,195	1,186	1,192	1,167	1,136
Number Solicited for Gifts	1,195	1,186	1,192	1,167	1,136
Total Donors	277	93	209	61	98
Giving Rate	23.2%	7.8%	17.5%	5.2%	8.6%
Total Contributions	\$575	\$529	\$933	\$673	\$722
All Others					
Number of Record	2,385	2,617	2,650	2,850	2,942
Number Solicited for Gifts	564	550	737	1,279	626
Total Donors	386	325	279	356	228
Giving Rate	68.4%	59.1%	37.9%	27.8%	36.4%
Total Contributions	\$165,449	\$439,681	\$321,845	\$234,754	\$531,994
Total Individual Contributions All Sources	\$6,426,815	\$3,814,854	\$9,563,962	\$5,855,772	\$8,892,555

Source: Office of Advancement Services: VSE Survey

Revenues and Expenditures: State of Current Fund – Unrestricted Operations
For the year ended May 31, 2012
In Thousands

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Revenues									
Student tuition and fees	\$33,448	\$34,010	\$35,474	\$38,560	\$42,281	\$45,206	\$48,467	\$47,386	\$47,957
Less scholarships	(11,102)	(11,017)	(12,065)	(13,158)	(14,632)	(16,678)	(19,029)	(19,158)	(20,040)
Net tuition and fees	\$22,346	\$22,993	\$23,409	\$25,402	\$27,649	\$28,528	\$29,438	\$28,228	\$27,917
Room and board	\$9,592	\$9,382	\$10,190	\$10,537	\$11,158	\$11,645	\$12,799	\$11,803	\$11,650
Endowment income	\$3,845	\$3,945	\$4,104	\$4,216	\$4,441	\$5,215	\$5,270	\$5,341	\$5,379
Contributions, grants & awards	\$2,633	\$2,364	\$2,611	\$2,532	\$2,712	\$2,408	\$2,485	\$2,803	\$2,845
Other auxiliary enterprises	\$1,639	\$1,664	\$1,833	\$2,025	\$2,073	\$1,983	\$1,984	\$1,353	\$334
Other revenues	\$1,096	\$1,146	\$1,168	\$1,270	\$1,345	\$814	\$1,169	\$1,169	\$1,074
Total Revenues	\$41,151	\$41,494	\$43,315	\$45,982	\$49,378	\$50,593	\$53,145	\$50,780	\$49,199
Expenditures									
Salaries and wages	\$19,026	\$19,067	\$19,506	\$20,038	\$22,110	\$23,947	\$23,374	\$24,098	\$22,932
Employee benefits (incl. remi)	\$6,180	\$6,815	\$6,595	\$6,585	\$6,696	\$7,203	\$7,644	\$8,376	\$8,296
Services	\$7,913	\$6,983	\$7,952	\$7,711	\$8,986	\$8,931	\$9,239	\$8,445	\$8,731
Utilities	\$2,175	\$2,385	\$2,647	\$2,453	\$2,291	\$2,549	\$2,361	\$2,314	\$2,131
Other expenses	\$3,126	\$3,086	\$3,154	\$3,412	\$4,728	\$3,970	\$4,423	\$4,422	\$2,507
Depreciation transfer	\$3,620	\$3,905	\$4,175	\$4,225	\$3,333	\$4,189	\$5,049	\$5,044	\$5,132
Total Expenditures	\$42,040	\$42,241	\$44,029	\$44,424	\$48,144	\$50,789	\$52,090	\$52,699	\$49,729

Note: Totals may not add due to rounding.



Market Value of Endowment
For the year ended May 31

	2008	2009	2010	2011	2012
Endowment Value	\$140,117,992	\$108,381,184	\$117,565,362	\$134,760,292	\$123,262,106

Source: Corporation of Saint Mary's College, Financial Statements and Other Financial Information